

Xerox and PCounter: upgrade and save



Username	Fullname	Balance
Chris	Chris Terrington	85.48
David	David Ingledeu	71.44
Gill	Gill Murray	31.77
Jackie	Jackie Humphreys	26.99
Kate	Kate Colquhoun	90.14
KathL	Kath Larder	46.94
Mark	Mark Altman	14.20
Normal Users		
Office	Office Altman & Associates	62.44
Print	Print Release	90.75
Selma	Selma Altman	12.44
Sophie	Sophie Pitta	56.09
Valerie	Valerie Walsh	86.84



The Results:

- Upgraded printing equipment to meet higher standards
- Improved and easier maintenance
- Full control of production and service costs

The Challenge:

Directly monitor and control the volume of pages generated every year, leveling the whole base of installed devices for an optimised TCO

The Solution:

PCounter software and Xerox WorkCentre M20, WorkCentre Pro 2128, WorkCentre Pro 123, WorkCentre Pro 2636, WorkCentre Pro 226, WorkCentre Pro 35



WorkCentre Pro 35

Manufacturing Case Study

Customer Profile:

This company manages the biggest toll highway network in Europe, with more than 3,400 kilometers of roads. It controls 61 percent of the chargeable Italian road network and 17 percent of the European toll network. In Italy this highway network covers 15 regions and 60 counties. Every day more than four million users travel on this network—they collectively generate a total of 52 billion kilometers annually. The company is divided into eight main district sites.

The Challenge:

The Florence and Genoa sites used copiers, printers and fax machines from several manufacturers, which proved expensive due to lack of unified control over machine maintenance contracts and a toner-out formula. The customer's ultimate goal was to directly monitor and control the volume of pages generated every year, leveling the whole base of installed devices for an optimised TCO.

The Solution:

Following an in-depth assessment to identify the main intervention areas, all colour and black-and-white multifunction products (MFP) were configured for network use, and a new toner-in maintenance contract was added. At the same time, PCounter Professional was installed in the company's network: The solution leveraged the existing infrastructure to completely optimise document workflow.

The Result:

This integrated solution provided the following benefits:

- A complete rationalisation of the installed devices
- Full control over the production costs with PCounter Professional software.

**Working together...
getting results.**

Together we can.

For more information

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Solution Provider



E Servizi S.p.A.

Via Alberto Ascari 148

00142 Roma

Italy

Tel: +39 (0)6 51609911 int.241

Fax: +39 (0)6 51960379

www.e-servizi.it